

BORDER CITY BUILDING MAINTENANCE LTD.

February 20, 2015

ChemTx Ltd.
9655-49th Ave.
Edmonton, Alberta
T6E 5Z5

Attention: Allen Orr, VP Global Marketing

Dear Allen,

I would like to take the time to thank you for introducing us to your line of products. We provide services to a diverse range of locations that range from office cleaning, food industry, retail, and healthcare. We as a service provider had to address every industry differently to maintain and provide over and above service. To do this we had to bring in different products, which meant more time for us to ensure staff was properly trained and knowledgeable on these products.

Another challenge we had to face was that as the industry was evolving and our clients became more demanding, eco-friendly products became more of a requirement. The problem we faced with these new products was the cost was higher and that we didn't find they were getting the job done. This meant more work for us as we had to go out and explore the market looking for the right products to meet our needs.

This is where you introduced us to your Maintex dilution system, which included products that were all eco-friendly. We addressed our concerns being able to facilitate chemicals that are automatically diluted and ready to use. This also showed us that financially we were able to maintain a cost savings per liter of product. As well the products were able to achieve the the results we were looking for.

An example of this would be your 301 Glacier Glass Cleaner. In the past I have used diluted glass cleaners and the results were poor. We were able to save money but the product had a poor end result when used. I had no choice but to purchase the product ready to use in mixed containers. This meant the use of more space and my cost was higher, as well the products were not eco-friendly. After using the 301 Glacier Glass cleaner the results met all the

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expectations I was looking for. I had a product diluted ready to use, that was eco-friendly and had a perfect end result when applied.

When introduced to our staff and our clients, they were grateful in knowing they still had great quality of products at their disposal ready to use. That these products helped our staff maintain an efficient and clutter free janitor room. As for our clients, having products environmentally friendly could help aid them in pursuing LEED certification.

So I would like to thank-you for your support, and knowledge in this industry. It has become a valuable asset to us.

Sincerely,



Jorge Ponce
Owner, Border City Building Maintenance Ltd.